# THE TOTAL PACKAGE



GET ALL YOUR SUPPLIES FOR LESS!



www.joshen.com

# **CHOOSE JOSHEN**

## **And Lower Your Supply Costs**

Everyone cares about the bottom line, saving money. At Joshen, we'll help you see significant cost-savings AND streamline your supply-ordering process at the same time. With an extensive product line — over 25,000 products — and a host of supply-chain solutions, Joshen makes it possible for you to contact one source to find ALL your supplies FOR LESS.

## **Supply-Chain Solutions**

Joshen Paper is the right third-party warehousing and logistics partner to assist your company in generating big savings without major capital investments.

#### **Distribution Programs**

- We customize delivery programs:
  - DSD
- Drop Ship
- Cross-Dock
- Flow Thru
- Warehouse Replenishment
- Lower your inventory investment
- Decrease your labor expense

#### **Order Processing**

- We customize order guides
- Offer online ordering
- Offer handheld ordering devices
- Provide live customer service and order placement support

#### **Procurement and Consolidation**

- Consolidate your supply purchases from multiple vendors to your one-stop supplier, Joshen
- Our experienced Account Management staff offer new and alternative supply solutions and bring direct bottom-line profitability to your business
- Joshen is an unaffiliated supplier; i.e. purchasing from ALL manufacturers

#### S.M.A.R.T. System

Supply Management & Reporting Technology

- Utilizes effective reporting technology
- Produces reports and item information for each client to improve supply management and knowledge and better manage costs

## **Your One-Stop Supplier**

It's not just a slogan, Joshen truly eliminates the need for costly multiple suppliers. With an inventory of more than 25,000 supply products, all of your needs to operate your business are taken care of at the lowest cost. With our expansive truck fleet, we can have the products you need at your location in the shortest time possible; or take advantage of Joshen's backhaul program to further drive down your supply costs! Joshen has the supply products that you need at the lowest cost—to effectively merchandise and efficiently operate and manage your business. If we don't have it, we'll get it! That's The Total Package!

#### We serve:

Supermarkets & C-Stores, Restaurants, Retail Operations, Manufacturing Facilities, Distributors and Wholesalers, Contract Packagers, Educational Facilities, Municipal Facilities, Health Care Facilities, Contract Cleaning Services, Casinos, Caterers, Amusement Parks, and more...

# **Our Main Product Lines**



- · Disposables & Packaging
- · Janitorial, Housekeeping & Floor Care
- Floor Machines & Vacuums
- · Labels, Signcards & Banners
- Office Supplies, Toners & Specialty Print
- Eco-Friendly Supplies
- Floral, Fruit & Gift Basket/Gift Wrapping
- Fixtures & Displays
- Smallwares & Foodservice Equipment
- · Hanging & Tagging
- Uniforms
- Pharmacy
- · Shipping & Receiving





# We Succeed and Grow When We Serve Our Customers Well

In 1988 Bob Reiner, President, and Michelle Reiner, CEO, opened the doors of Joshen Paper & Packaging to service a single customer. Since then, Joshen has opened distribution centers across the United States. Our business has grown alongside our customers', and our reputation has always been intertwined with

their success. We choose to forge long-lasting relationships. We're gratified to have introduced cost-effective and innovative solutions to the day-to-day operations of small businesses to Fortune 500 companies. At Joshen, you're not a faceless number, and your needs will always be our top priority.



Joshen Paper & Packaging is an ACTIVE participant in promoting environmental awareness. We recognize that we are all responsible for being good stewards of the earth's environment. We expect that the investments we make in "green" technology today will pay off many times over in the future. In addition we offer our customers the newest in green technology for sustainable packaging and cleaning solutions. If interested in learning more about Joshen's environmental commitment please visit our website.



Please visit
www.joshenzone.com
for a list of
products available.





### The Joshen Savings Cycle

Joshen is confident we can benefit your company with a proven track record of double digit percentage savings. For Joshen costumers the savings cycle continues by taking advantage of reduced warehouse and trailer expense for your supply products. Regardless of the size of your operation, Joshen will have a positive impact on your profitability.

# Call Joshen Today. We're ready to design a successful supply-chain solution for you!

